

UNAI GARCIA RAMOS

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EU Citizenship

EDUCATION & DEGREES

International MBA

(Apr.13 – Apr.14)

Deusto Business School (Bilbao, Spain) / Fordham University (New York, USA)

Focus on Innovation, Entrepreneurship and Sustainability.

Elected Student Representative.

Company Project: Strategic consultancy for Leroy Merlin (Home improvement and construction).

GMAT (Total Scaled Score, 740/800)

(Oct. 12)

MSC Eng. Telecommunications, Specialized in IT

(Sept.02 – Jun. 09)

Faculty of Engineering, University of The Basque Country (Bilbao, Spain)

Elected Student Representative, 2002 - 2007

Final Paper: Design and Deployment of Osakidetza's New Corporate Network. Grade: 9.

WORK EXPERIENCE

GAWAD KALINGA

Bulacan, Philippines (Nov.13 – Dec.13)

GK Enchanted Farm Village University for Sustainable Community development

Business consultant for production and service optimization as well as financial issues.

Worked at the Grassroots Kitchen restaurant as part of the MBA Service Learning process.

Assisted the restaurant management with business forecasts, cost calculation and production processes.

Worked closely with the Filipino villagers in the farm for community engagement and multicultural immersion.

EUSKALTEL S.A.

Regional Telecom. Provider. Bilbao, Spain

(Aug.09 – Nov.12)

Enterprise Post-sales Department

Across multiple roles, worked directly with key customers taking care of their needs and solving their complex technical problems in a fast-paced environment.

Technical Account Manager:

Coordinated the Network Office of Euskaltel for the Basque Health Care System, Osakidetza, a ten-person team in charge of the network and telephone systems.

Defined and developed fail-safe procedures for the client network.

Worked with the Engineering Department and CISCO Networks in the definition and implementation of the encrypted network for Osakidetza.

Wholesale Account Manager:

Worked hand in hand with the Wholesale Department to resolve issues with wholesale customers.

Assisted in the definition of the Carrier Service contract with T-Mobile.

Account Engineer:

Operated and maintained the data-network for Osakidetza.

Worked as on-call engineer for high impact failures on the inter-hospital data network.

EUSKALTEL S.A.

Regional Telecom. Provider. Bilbao, Spain
(Mar.07 - Jul.09)

Enterprise Engineering Department

Selected as part of the Internship program, assisted the engineering team with one of their key projects.

After graduation got hired as technical Account Manager for the maintenance of the same project.

Intern

Assisted with a large-scale network design and deployment for Osakidetza.
Provided remote support for on-site installers during network deployments

SOCIAL CAUSES & OTHER ACTIVITIES

MOVEMBER SPAIN

Raised funds for Movember in 2012 and 2013.
Led a Movember team for fundraising in 2013.

COMUNIDAD UMBRÍA (Nov.08-Present)

Technical Administrator at comunidadumbria.com Online Role-Playing Community

Assisted with the programming of the site and managed issues reported by the users.
Created and maintained social media profiles for the community.
Organized and coordinated the annual user convention from 2010.

LANGUAGES

Spanish, fluent.

English, fluent/C2. Certification in Advanced English: Grade A.

German, intermediate.

Basque, fluent/C1. EGA Certification.

TECHNICAL KNOWLEDGE

Web design, PHP, HTML, CSS, jQuery, MySQL.

Graphic design, Photoshop, Illustrator, InDesign.

Office Applications, Word, Excel, PowerPoint.

Social Media, Facebook Pages, Twitter, Google Analytics.

ITIL Foundation v3 Certificate, for IT service management (May.12)

SEMINARS

Digital Marketing Fundamentals, Google/Interactive Advertising Bureau (Dec 2014)

Fitness & Bodybuilding Trainer, Spanish Bodybuilding Federation (Dec. 2010)

Interest-based negotiation, Euskaltel S.A. (Jun. 2012)

Train-the-trainers, Euskaltel S.A. (Oct. 2011)

HOBBIES

Fitness, strength and functional training

Improv Theatre, introduction to the Harold Method at Muzzik Music & Theatre School

Photography, amateur nikonista and photographer

